

Local Market Update – April 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

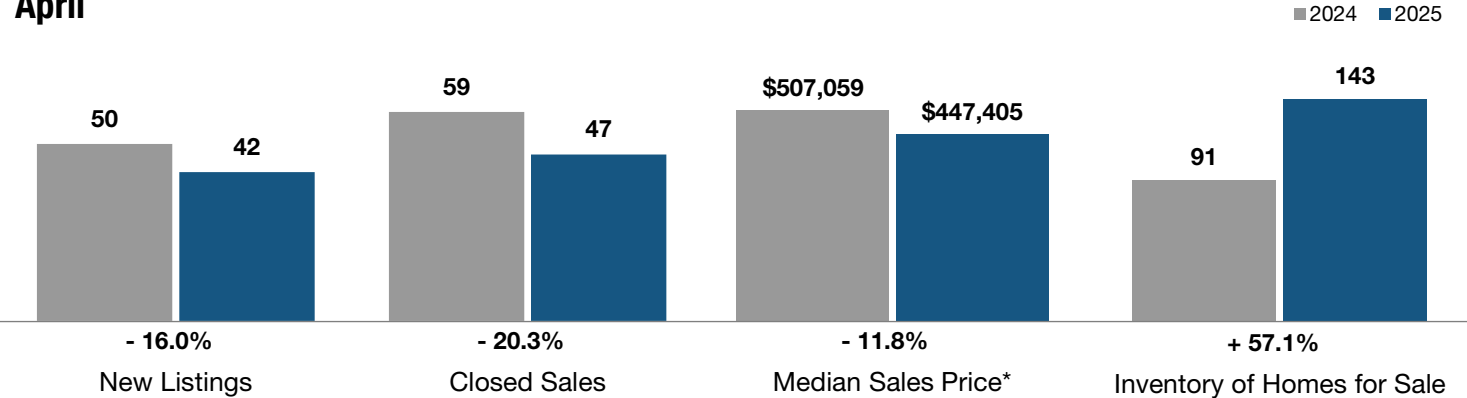


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Key Metrics	April			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	50	42	- 16.0%	170	183	+ 7.6%
Closed Sales	59	47	- 20.3%	224	145	- 35.3%
Median Sales Price*	\$507,059	\$447,405	- 11.8%	\$491,293	\$445,000	- 9.4%
Percent of List Price Received*	101.4%	101.8%	+ 0.4%	102.7%	100.2%	- 2.4%
Days on Market Until Sale	12	64	+ 433.3%	14	60	+ 328.6%
Inventory of Homes for Sale	91	143	+ 57.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

