

Local Market Update – April 2025

A Research Tool Provided by RESides, Inc. and the
Hilton Head Area Association of REALTORS®



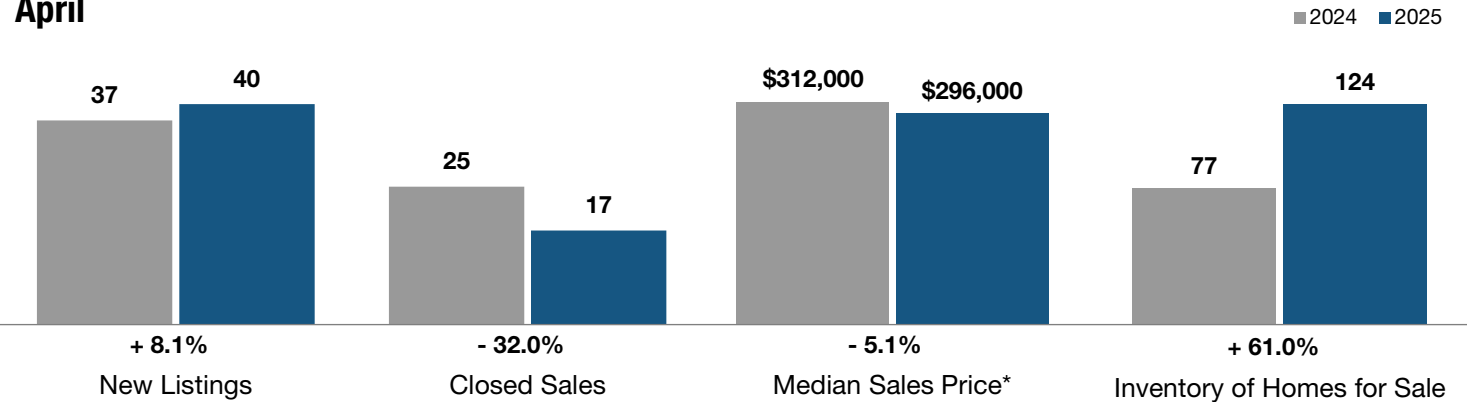
HH General

Condos / Villas Only

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	37	40	+ 8.1%	122	160	+ 31.1%
Closed Sales	25	17	- 32.0%	89	80	- 10.1%
Median Sales Price*	\$312,000	\$296,000	- 5.1%	\$305,000	\$330,000	+ 8.2%
Percent of List Price Received*	96.1%	96.3%	+ 0.2%	96.3%	96.2%	- 0.1%
Days on Market Until Sale	58	51	- 12.5%	61	59	- 2.4%
Inventory of Homes for Sale	77	124	+ 61.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price

Rolling 12-Month Calculation

