

# Local Market Update – April 2025

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®

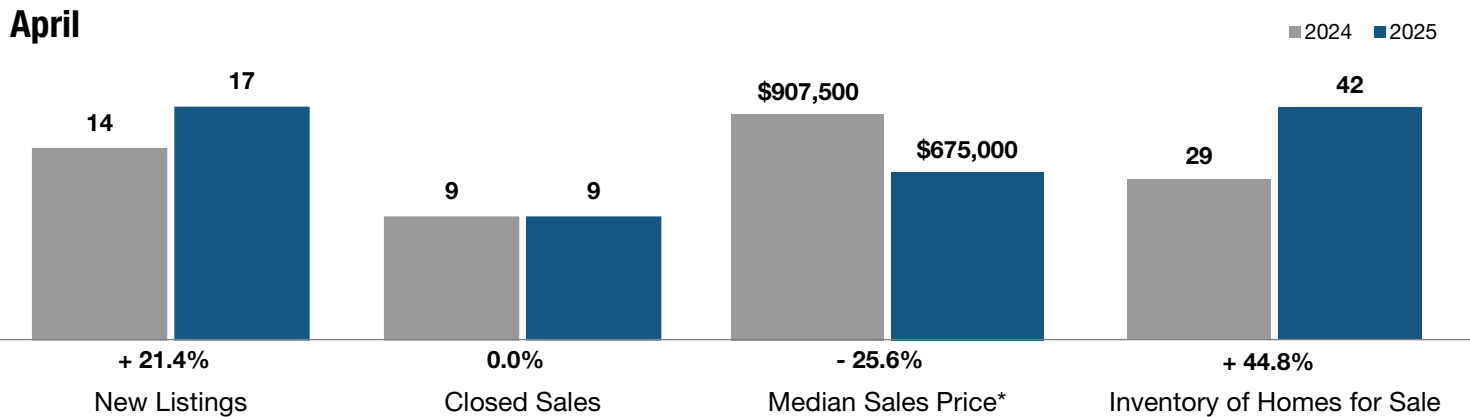


## HH General

Detached Homes Only

| Key Metrics                     | April     |           |                | Year to Date |           |                |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
|                                 | 2024      | 2025      | Percent Change | 2024         | 2025      | Percent Change |
| New Listings                    | 14        | 17        | + 21.4%        | 38           | 55        | + 44.7%        |
| Closed Sales                    | 9         | 9         | 0.0%           | 30           | 38        | + 26.7%        |
| Median Sales Price*             | \$907,500 | \$675,000 | - 25.6%        | \$727,750    | \$683,500 | - 6.1%         |
| Percent of List Price Received* | 94.5%     | 96.4%     | + 2.0%         | 96.4%        | 96.8%     | + 0.4%         |
| Days on Market Until Sale       | 110       | 59        | - 46.5%        | 102          | 67        | - 34.1%        |
| Inventory of Homes for Sale     | 29        | 42        | + 44.8%        | --           | --        | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Historical Median Sales Price

Rolling 12-Month Calculation

