

Local Market Update – April 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

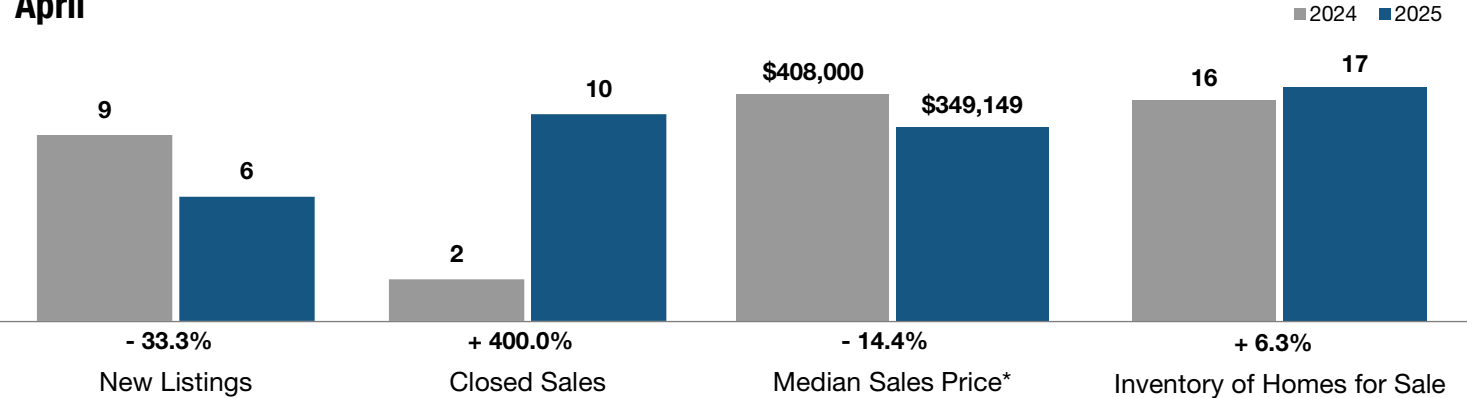


Hilton Head Lakes

Key Metrics	April			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	9	6	- 33.3%	27	35	+ 29.6%
Closed Sales	2	10	+ 400.0%	8	27	+ 237.5%
Median Sales Price*	\$408,000	\$349,149	- 14.4%	\$440,000	\$374,990	- 14.8%
Percent of List Price Received*	96.6%	98.8%	+ 2.3%	97.1%	98.8%	+ 1.8%
Days on Market Until Sale	29	83	+ 186.2%	62	72	+ 16.1%
Inventory of Homes for Sale	16	17	+ 6.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

