

Local Market Update – May 2025

A Research Tool Provided by RESides, Inc. and the
Hilton Head Area Association of REALTORS®

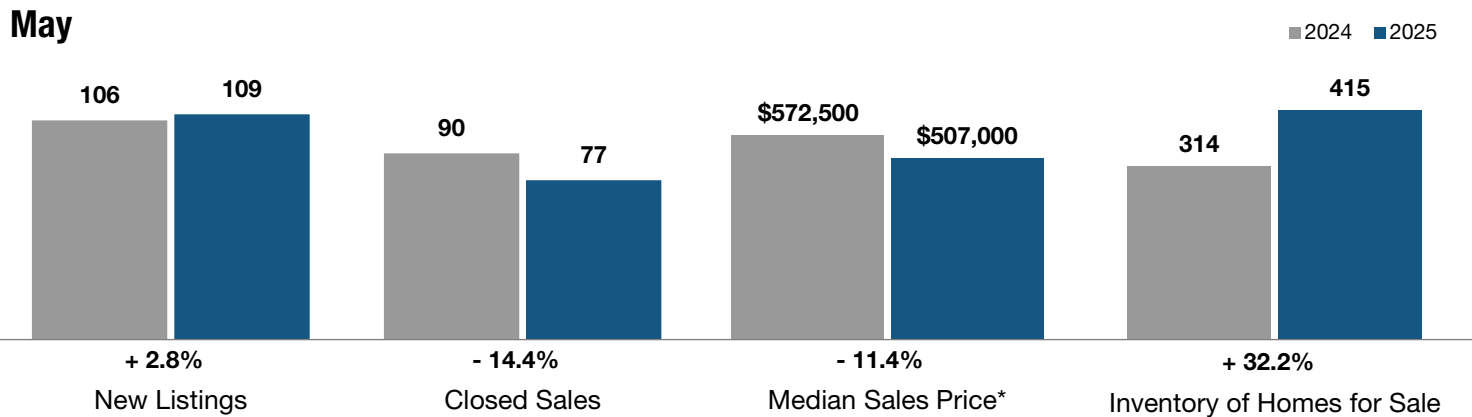


Hilton Head Totals

Condos / Villas Only

Key Metrics	May			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	106	109	+ 2.8%	590	641	+ 8.6%
Closed Sales	90	77	- 14.4%	425	358	- 15.8%
Median Sales Price*	\$572,500	\$507,000	- 11.4%	\$520,000	\$535,000	+ 2.9%
Percent of List Price Received*	97.0%	96.3%	- 0.8%	96.8%	96.6%	- 0.2%
Days on Market Until Sale	78	54	- 31.1%	64	71	+ 11.6%
Inventory of Homes for Sale	314	415	+ 32.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

