

# Local Market Update – May 2025

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®

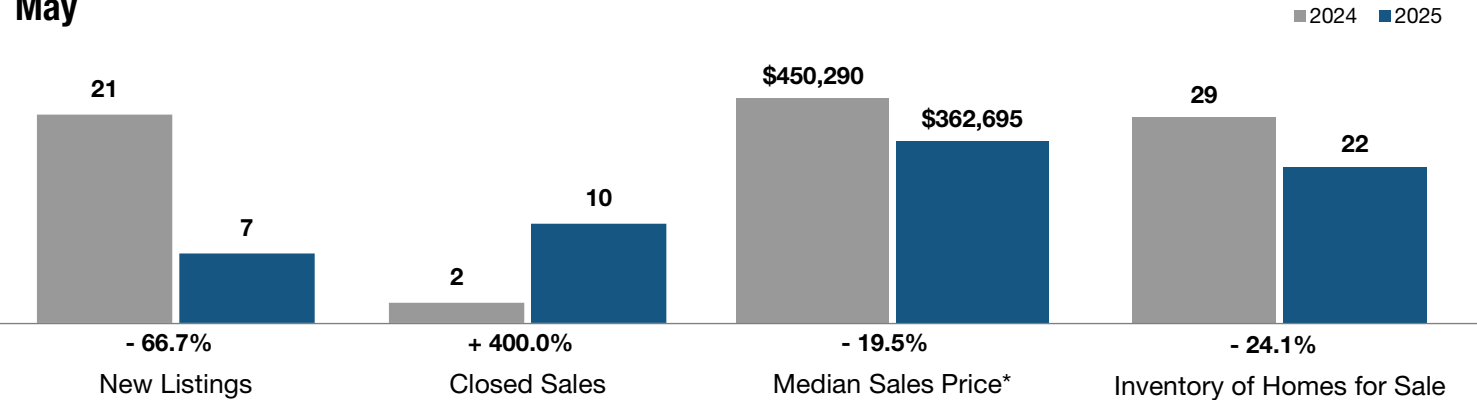


## Hilton Head Lakes

Key Metrics	May			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	21	7	- 66.7%	48	42	- 12.5%
Closed Sales	2	10	+ 400.0%	10	37	+ 270.0%
Median Sales Price*	\$450,290	\$362,695	- 19.5%	\$440,000	\$374,990	- 14.8%
Percent of List Price Received*	99.9%	98.3%	- 1.6%	97.7%	98.7%	+ 1.0%
Days on Market Until Sale	4	47	+ 1,075.0%	50	65	+ 30.0%
Inventory of Homes for Sale	29	22	- 24.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### May



### Historical Median Sales Price Rolling 12-Month Calculation

