

Local Market Update – May 2025

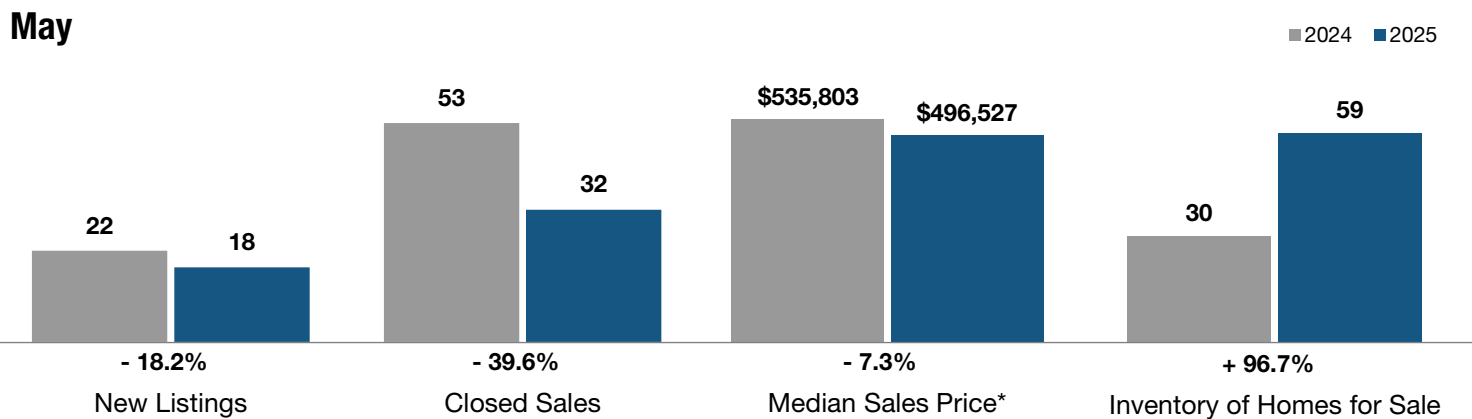
A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



Latitude Margaritaville

Key Metrics	May			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	22	18	- 18.2%	116	101	- 12.9%
Closed Sales	53	32	- 39.6%	237	114	- 51.9%
Median Sales Price*	\$535,803	\$496,527	- 7.3%	\$514,151	\$493,877	- 3.9%
Percent of List Price Received*	100.1%	103.7%	+ 3.6%	102.8%	102.5%	- 0.3%
Days on Market Until Sale	19	37	+ 94.7%	11	29	+ 163.6%
Inventory of Homes for Sale	30	59	+ 96.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

