

Local Market Update – June 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

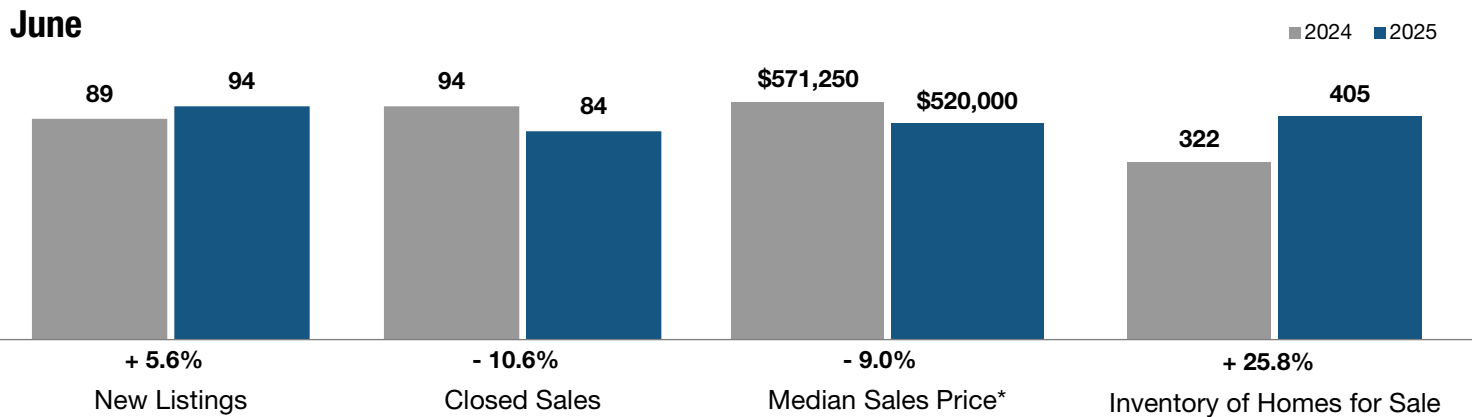


Hilton Head Totals

Condos / Villas Only

Key Metrics	June			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	89	94	+ 5.6%	679	736	+ 8.4%
Closed Sales	94	84	- 10.6%	519	445	- 14.3%
Median Sales Price*	\$571,250	\$520,000	- 9.0%	\$525,000	\$530,000	+ 1.0%
Percent of List Price Received*	97.4%	96.3%	- 1.2%	96.9%	96.5%	- 0.4%
Days on Market Until Sale	54	80	+ 49.0%	62	72	+ 17.0%
Inventory of Homes for Sale	322	405	+ 25.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

