

Local Market Update – June 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

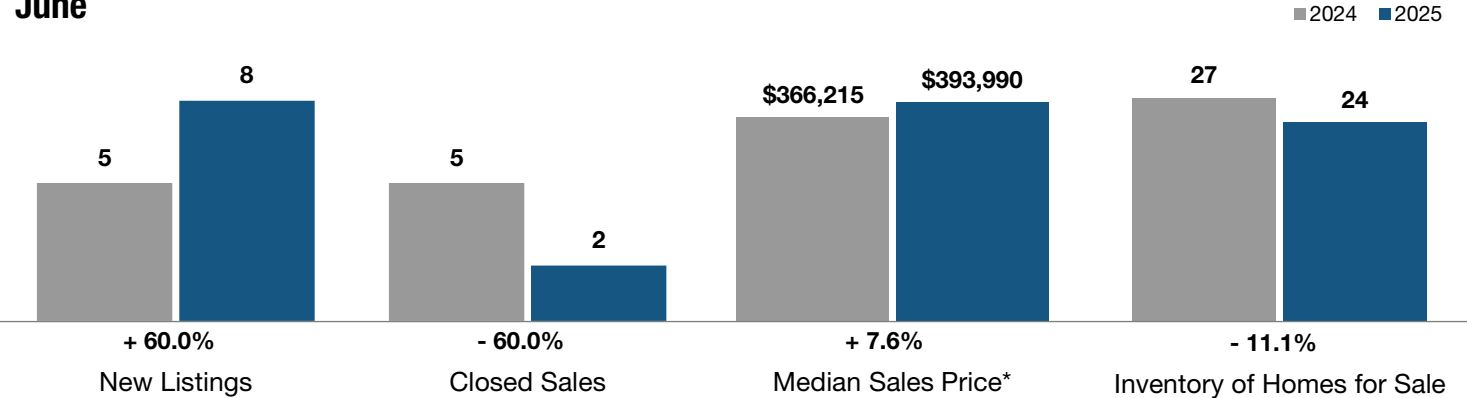


Hilton Head Lakes

Key Metrics	June			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	5	8	+ 60.0%	53	50	- 5.7%
Closed Sales	5	2	- 60.0%	15	40	+ 166.7%
Median Sales Price*	\$366,215	\$393,990	+ 7.6%	\$405,000	\$375,000	- 7.4%
Percent of List Price Received*	99.0%	100.0%	+ 1.0%	98.1%	98.8%	+ 0.7%
Days on Market Until Sale	16	59	+ 268.8%	39	65	+ 66.7%
Inventory of Homes for Sale	27	24	- 11.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

