

Local Market Update – July 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

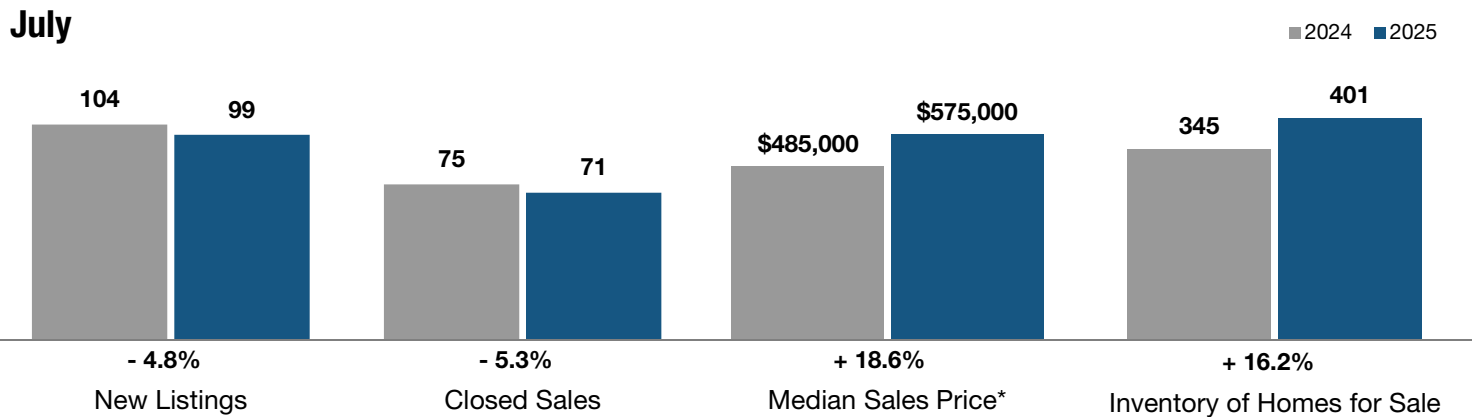


Hilton Head Totals

Condos / Villas Only

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	104	99	- 4.8%	783	835	+ 6.6%
Closed Sales	75	71	- 5.3%	594	518	- 12.8%
Median Sales Price*	\$485,000	\$575,000	+ 18.6%	\$525,000	\$535,000	+ 1.9%
Percent of List Price Received*	97.2%	96.9%	- 0.3%	96.9%	96.6%	- 0.4%
Days on Market Until Sale	58	92	+ 59.9%	61	76	+ 24.5%
Inventory of Homes for Sale	345	401	+ 16.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price

Rolling 12-Month Calculation

