

Local Market Update – July 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

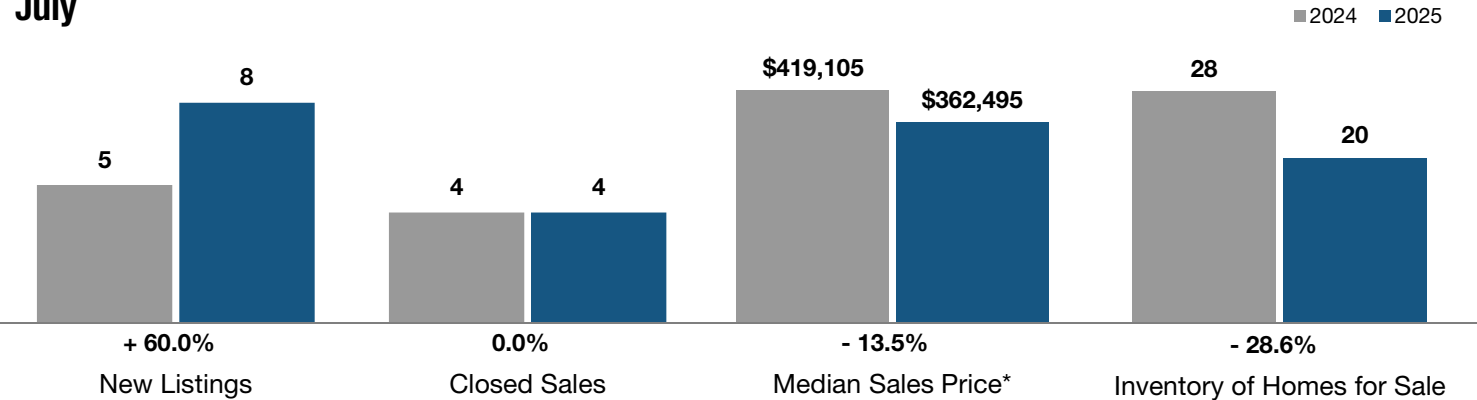


Hilton Head Lakes

Key Metrics	July			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	5	8	+ 60.0%	58	58	0.0%
Closed Sales	4	4	0.0%	19	44	+ 131.6%
Median Sales Price*	\$419,105	\$362,495	- 13.5%	\$405,000	\$374,995	- 7.4%
Percent of List Price Received*	99.6%	100.0%	+ 0.4%	98.4%	98.9%	+ 0.5%
Days on Market Until Sale	34	70	+ 105.9%	37	66	+ 78.4%
Inventory of Homes for Sale	28	20	- 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

July



Historical Median Sales Price Rolling 12-Month Calculation

