

Local Market Update – September 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

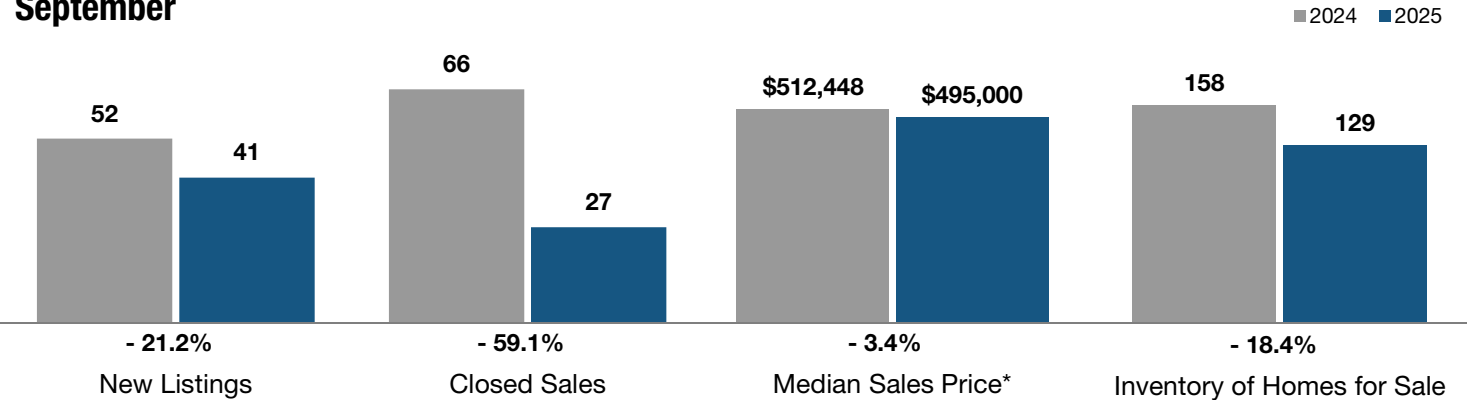


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Key Metrics	September			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	52	41	- 21.2%	399	381	- 4.5%
Closed Sales	66	27	- 59.1%	567	401	- 29.3%
Median Sales Price*	\$512,448	\$495,000	- 3.4%	\$502,827	\$475,000	- 5.5%
Percent of List Price Received*	101.9%	100.3%	- 1.6%	101.1%	100.3%	- 0.8%
Days on Market Until Sale	14	195	+ 1,292.9%	16	93	+ 481.3%
Inventory of Homes for Sale	158	129	- 18.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

