

Local Market Update – September 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



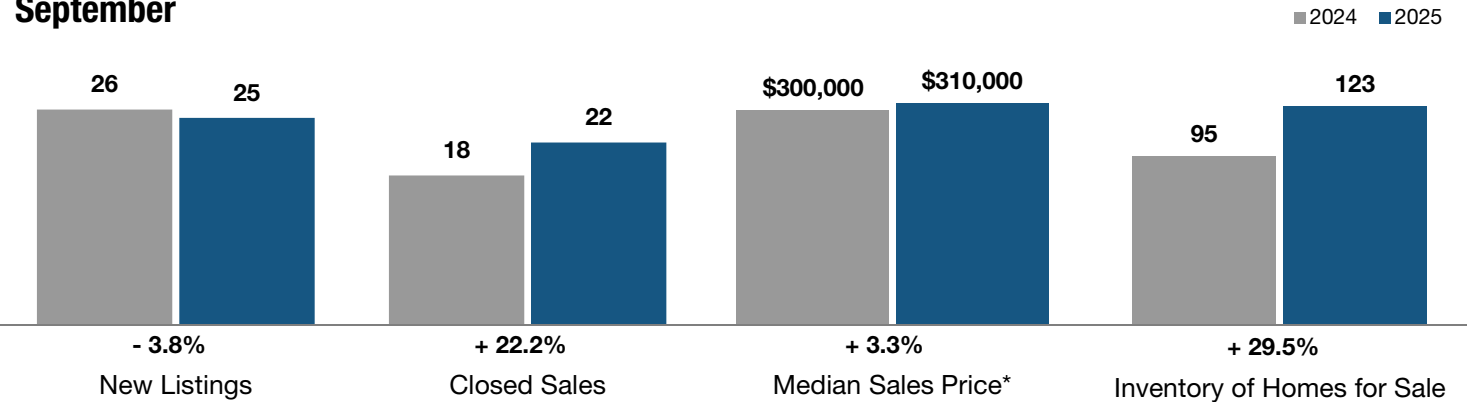
HH General

Condos / Villas Only

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	26	25	- 3.8%	270	313	+ 15.9%
Closed Sales	18	22	+ 22.2%	197	191	- 3.0%
Median Sales Price*	\$300,000	\$310,000	+ 3.3%	\$315,000	\$320,000	+ 1.6%
Percent of List Price Received*	96.1%	96.4%	+ 0.3%	96.4%	96.0%	- 0.4%
Days on Market Until Sale	65	105	+ 61.5%	61	76	+ 24.8%
Inventory of Homes for Sale	95	123	+ 29.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price

Rolling 12-Month Calculation

