

Local Market Update – September 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

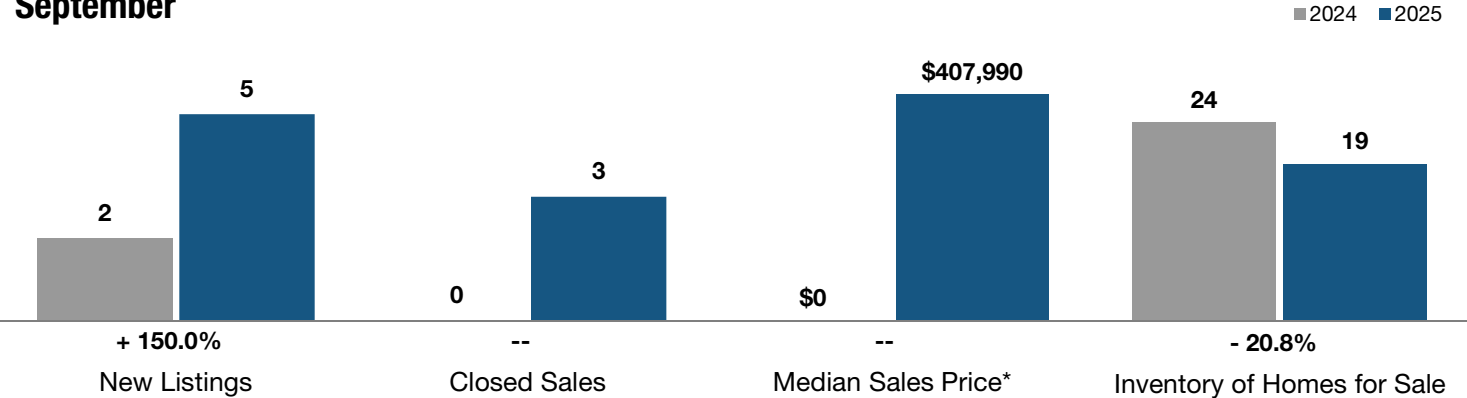


Hilton Head Lakes

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	2	5	+ 150.0%	65	72	+ 10.8%
Closed Sales	0	3	--	21	53	+ 152.4%
Median Sales Price*	\$0	\$407,990	--	\$425,000	\$375,000	- 11.8%
Percent of List Price Received*	0.0%	97.9%	--	98.4%	98.8%	+ 0.4%
Days on Market Until Sale	0	178	--	39	77	+ 97.4%
Inventory of Homes for Sale	24	19	- 20.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

