

Local Market Update – September 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

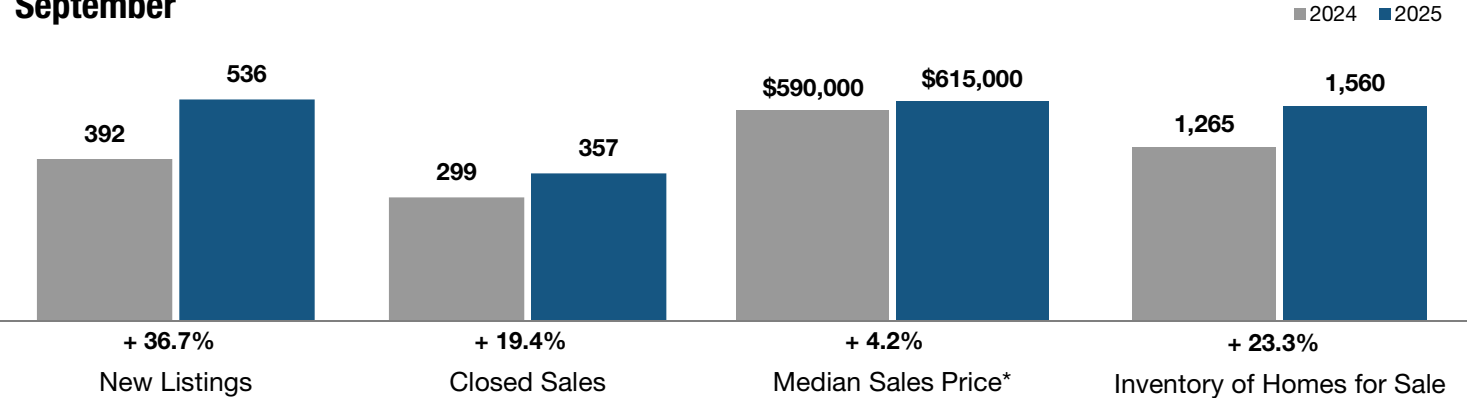


Southern Beaufort County

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	392	536	+ 36.7%	4,034	4,620	+ 14.5%
Closed Sales	299	357	+ 19.4%	3,039	3,175	+ 4.5%
Median Sales Price*	\$590,000	\$615,000	+ 4.2%	\$610,000	\$625,000	+ 2.5%
Percent of List Price Received*	96.9%	96.7%	- 0.2%	97.3%	96.9%	- 0.4%
Days on Market Until Sale	67	125	+ 86.6%	56	83	+ 48.2%
Inventory of Homes for Sale	1,265	1,560	+ 23.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

