

Local Market Update – November 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

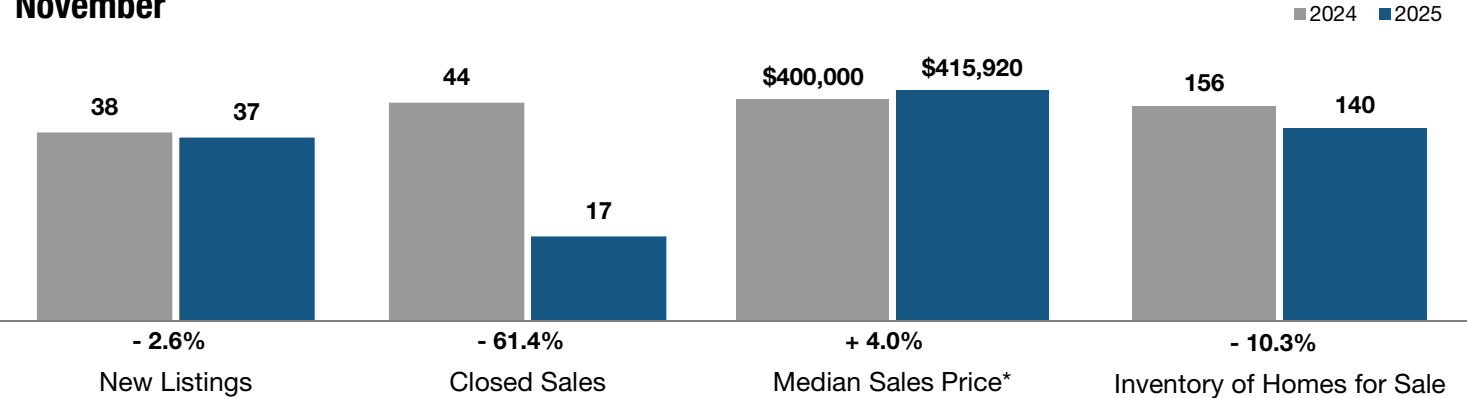


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Key Metrics	November			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	38	37	- 2.6%	483	463	- 4.1%
Closed Sales	44	17	- 61.4%	668	451	- 32.5%
Median Sales Price*	\$400,000	\$415,920	+ 4.0%	\$490,000	\$470,000	- 4.1%
Percent of List Price Received*	99.5%	97.5%	- 2.0%	101.0%	100.1%	- 0.9%
Days on Market Until Sale	29	180	+ 520.7%	19	100	+ 426.3%
Inventory of Homes for Sale	156	140	- 10.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

