

Local Market Update – November 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



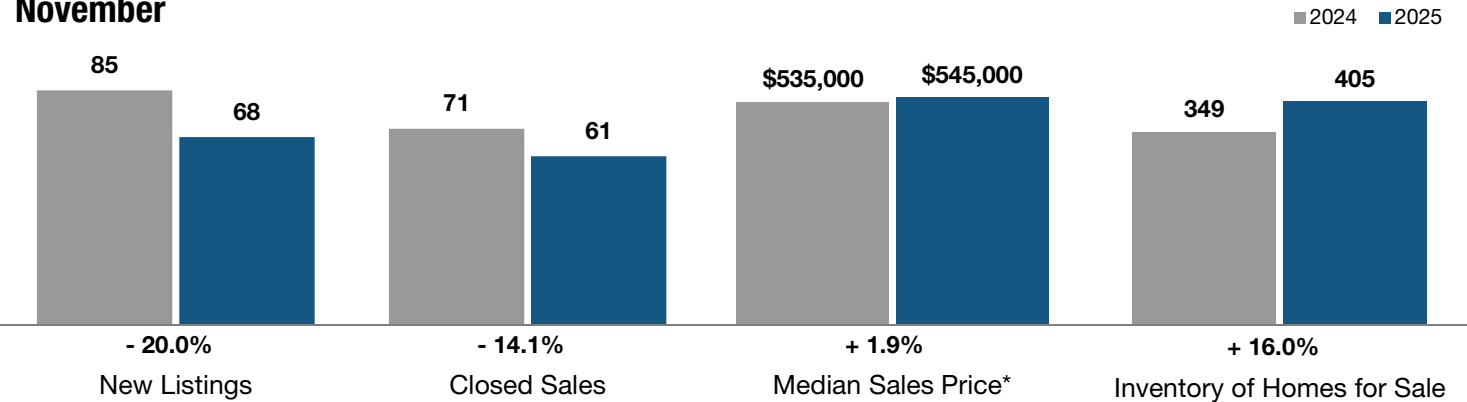
Hilton Head Totals

Condos / Villas Only

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	85	68	- 20.0%	1,161	1,243	+ 7.1%
Closed Sales	71	61	- 14.1%	847	815	- 3.8%
Median Sales Price*	\$535,000	\$545,000	+ 1.9%	\$524,500	\$525,000	+ 0.1%
Percent of List Price Received*	96.9%	96.0%	- 1.0%	96.9%	96.3%	- 0.5%
Days on Market Until Sale	74	127	+ 72.2%	65	96	+ 48.6%
Inventory of Homes for Sale	349	405	+ 16.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

