

# Local Market Update – November 2025

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®



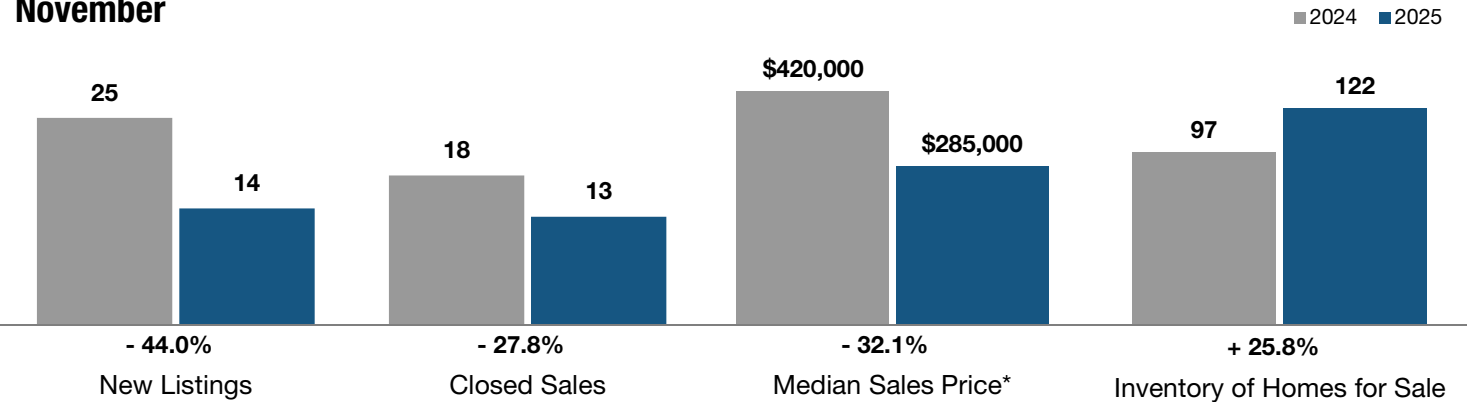
## HH General

Condos / Villas Only

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	25	14	- 44.0%	330	363	+ 10.0%
Closed Sales	18	13	- 27.8%	232	220	- 5.2%
Median Sales Price*	\$420,000	\$285,000	- 32.1%	\$319,000	\$315,000	- 1.3%
Percent of List Price Received*	96.9%	95.9%	- 1.0%	96.3%	96.0%	- 0.4%
Days on Market Until Sale	66	126	+ 90.7%	61	84	+ 38.7%
Inventory of Homes for Sale	97	122	+ 25.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price

Rolling 12-Month Calculation

