

Local Market Update – November 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

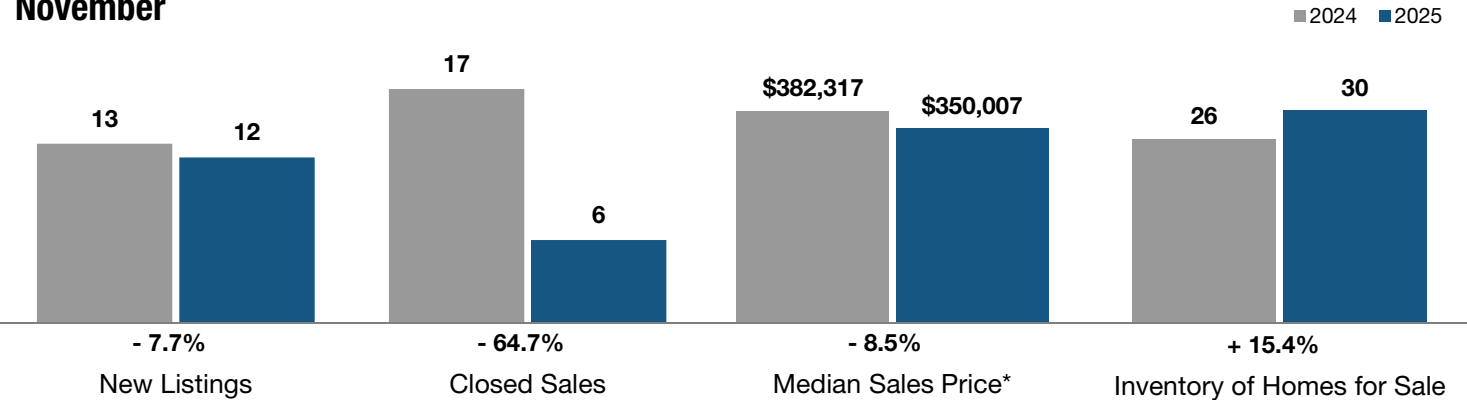


Hilton Head Lakes

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	13	12	- 7.7%	86	96	+ 11.6%
Closed Sales	17	6	- 64.7%	42	66	+ 57.1%
Median Sales Price*	\$382,317	\$350,007	- 8.5%	\$402,500	\$375,000	- 6.8%
Percent of List Price Received*	99.2%	95.6%	- 3.6%	98.8%	98.4%	- 0.4%
Days on Market Until Sale	39	105	+ 169.2%	40	80	+ 100.0%
Inventory of Homes for Sale	26	30	+ 15.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

