

# Local Market Update – November 2025

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®



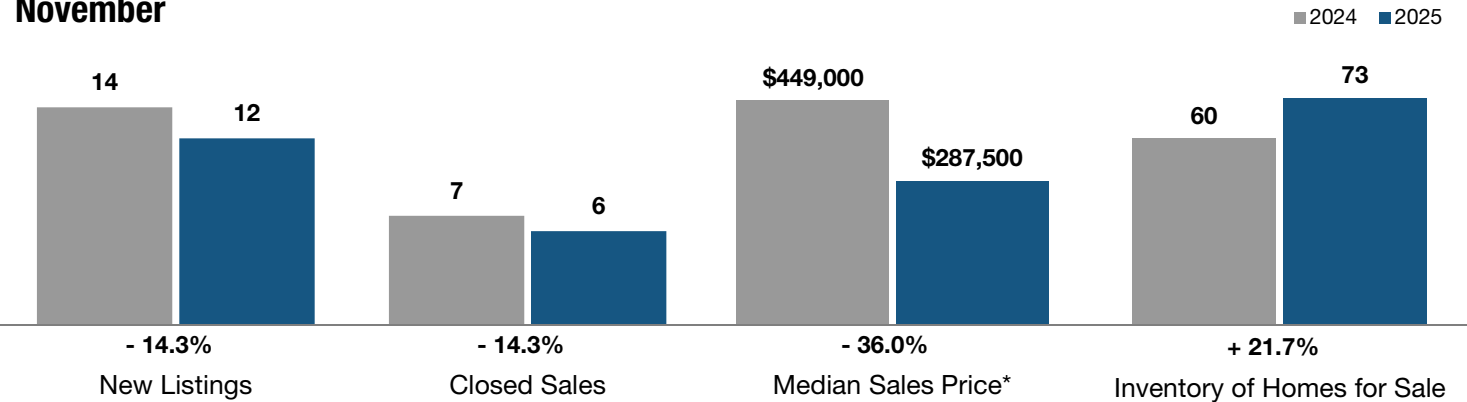
## Folly Field

Condos / Villas Only

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	14	12	- 14.3%	124	149	+ 20.2%
Closed Sales	7	6	- 14.3%	71	88	+ 23.9%
Median Sales Price*	\$449,000	\$287,500	- 36.0%	\$357,000	\$330,000	- 7.6%
Percent of List Price Received*	94.9%	93.8%	- 1.2%	95.9%	96.2%	+ 0.3%
Days on Market Until Sale	135	235	+ 74.0%	94	152	+ 62.6%
Inventory of Homes for Sale	60	73	+ 21.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price

Rolling 12-Month Calculation

