

Local Market Update – November 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



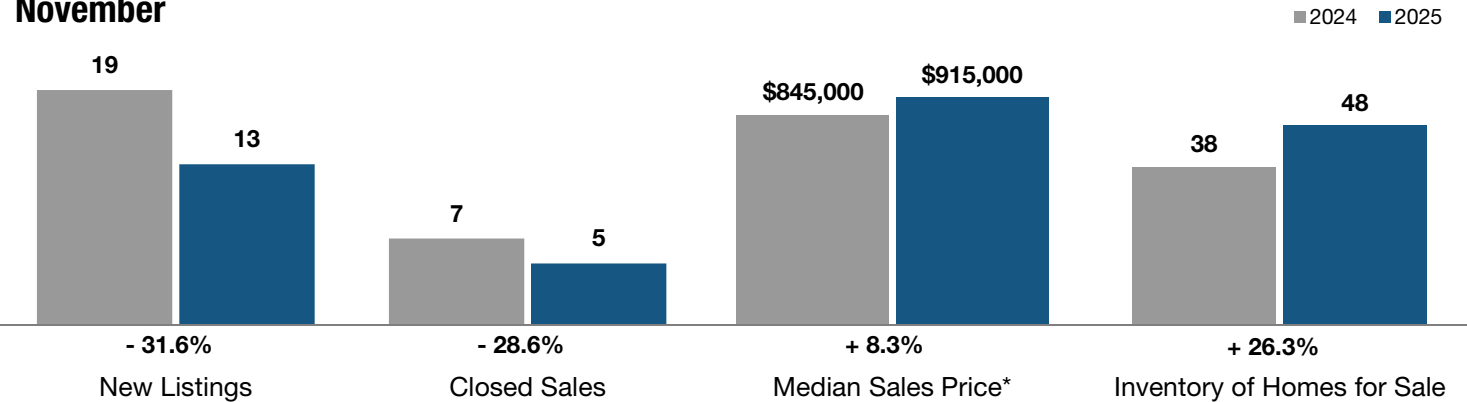
HH General

Detached Homes Only

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	19	13	- 31.6%	109	155	+ 42.2%
Closed Sales	7	5	- 28.6%	86	105	+ 22.1%
Median Sales Price*	\$845,000	\$915,000	+ 8.3%	\$715,000	\$679,900	- 4.9%
Percent of List Price Received*	96.4%	95.3%	- 1.1%	97.2%	97.1%	- 0.1%
Days on Market Until Sale	52	159	+ 206.2%	69	86	+ 24.0%
Inventory of Homes for Sale	38	48	+ 26.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

