

Local Market Update – December 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



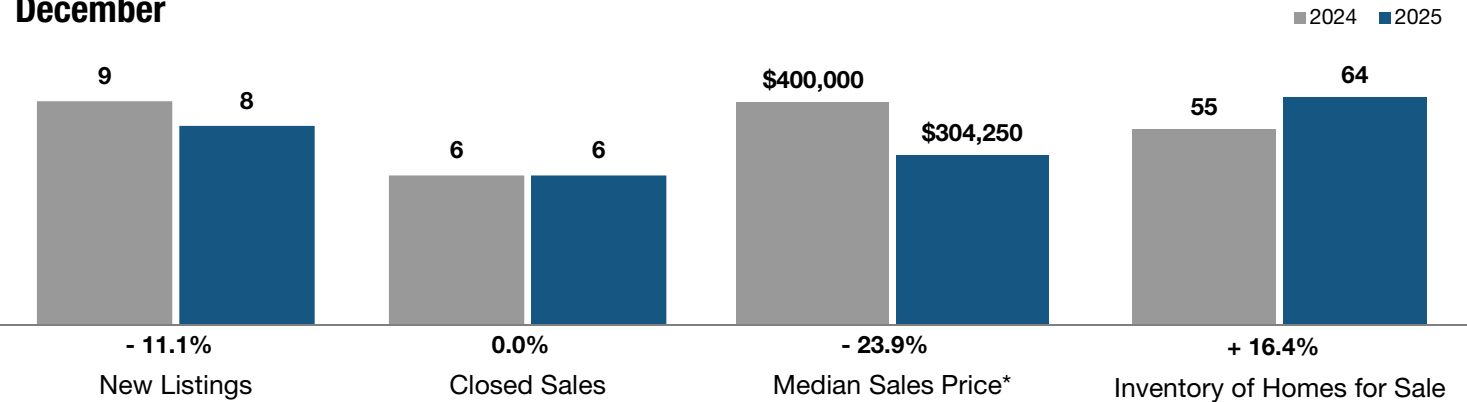
Folly Field

Condos / Villas Only

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	9	8	- 11.1%	133	157	+ 18.0%
Closed Sales	6	6	0.0%	77	94	+ 22.1%
Median Sales Price*	\$400,000	\$304,250	- 23.9%	\$357,000	\$330,000	- 7.6%
Percent of List Price Received*	93.5%	96.1%	+ 2.8%	95.7%	96.2%	+ 0.5%
Days on Market Until Sale	65	218	+ 235.7%	92	157	+ 71.2%
Inventory of Homes for Sale	55	64	+ 16.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price

Rolling 12-Month Calculation

