

Local Market Update – December 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



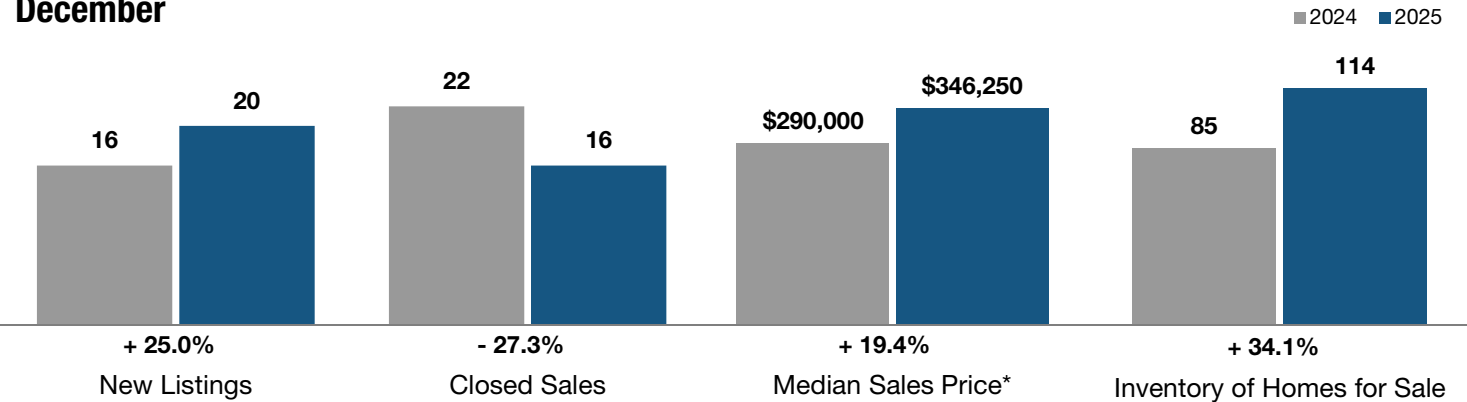
HH General

Condos / Villas Only

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	16	20	+ 25.0%	346	383	+ 10.7%
Closed Sales	22	16	- 27.3%	254	236	- 7.1%
Median Sales Price*	\$290,000	\$346,250	+ 19.4%	\$318,000	\$315,000	- 0.9%
Percent of List Price Received*	94.9%	96.4%	+ 1.5%	96.2%	96.0%	- 0.2%
Days on Market Until Sale	71	120	+ 69.0%	61	86	+ 40.6%
Inventory of Homes for Sale	85	114	+ 34.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

