

Local Market Update – December 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

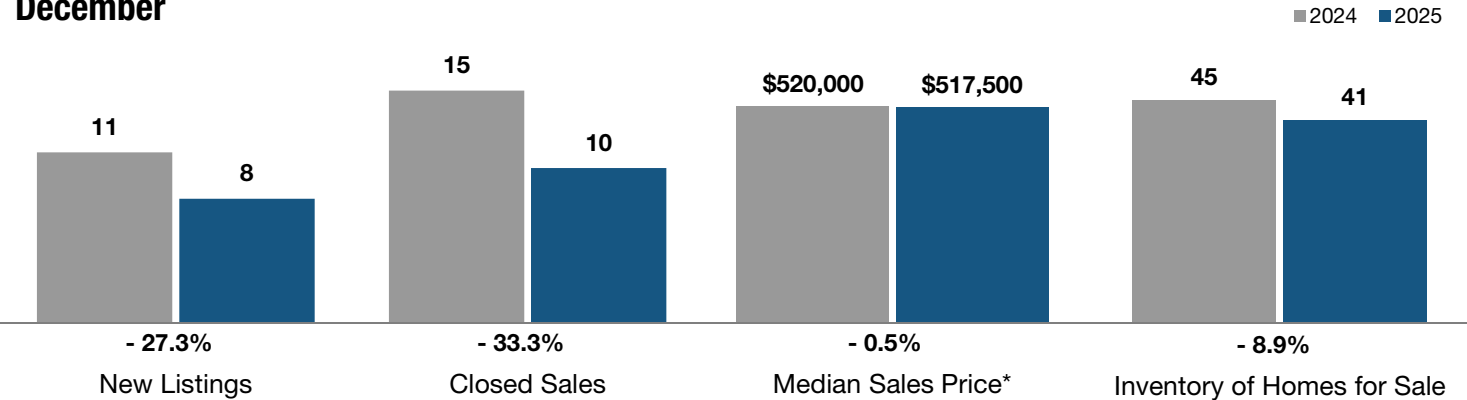


Latitude Margaritaville

| Key Metrics | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
| | 2024 | 2025 | Percent Change | 2024 | 2025 | Percent Change |
| New Listings | 11 | 8 | - 27.3% | 253 | 210 | - 17.0% |
| Closed Sales | 15 | 10 | - 33.3% | 560 | 253 | - 54.8% |
| Median Sales Price* | \$520,000 | \$517,500 | - 0.5% | \$505,802 | \$490,000 | - 3.1% |
| Percent of List Price Received* | 99.1% | 96.9% | - 2.2% | 101.5% | 101.4% | - 0.1% |
| Days on Market Until Sale | 48 | 100 | + 108.3% | 14 | 81 | + 478.6% |
| Inventory of Homes for Sale | 45 | 41 | - 8.9% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

