

Local Market Update – March 2026

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



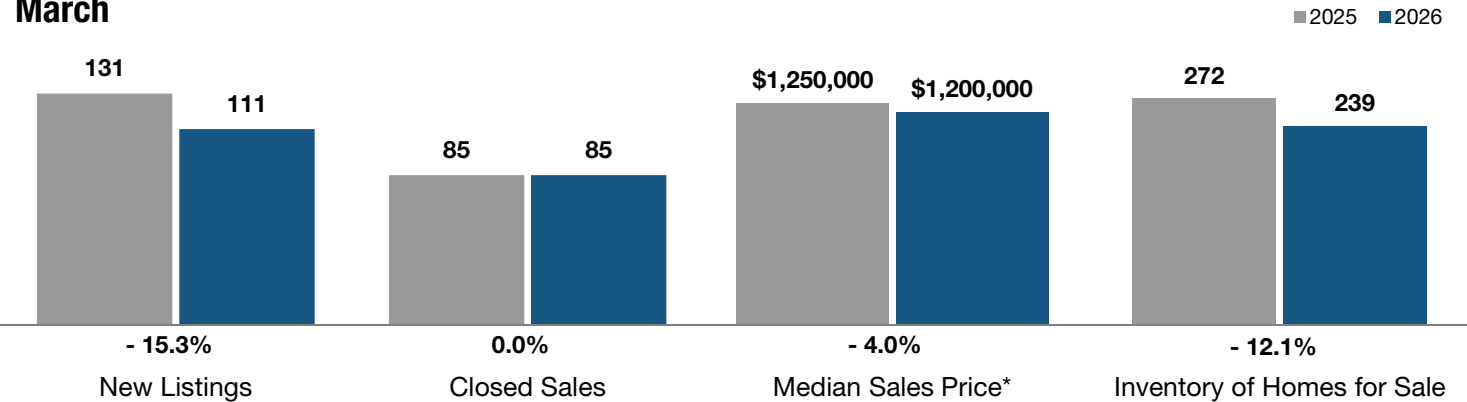
Hilton Head Totals

Detached Homes Only

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	131	111	- 15.3%	335	308	- 8.1%
Closed Sales	85	85	0.0%	218	226	+ 3.7%
Median Sales Price*	\$1,250,000	\$1,200,000	- 4.0%	\$1,250,000	\$1,177,500	- 5.8%
Percent of List Price Received*	96.5%	96.2%	- 0.3%	96.8%	95.8%	- 1.0%
Days on Market Until Sale	47	123	+ 162.7%	51	119	+ 132.4%
Inventory of Homes for Sale	272	239	- 12.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

