

Local Market Update – March 2026

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

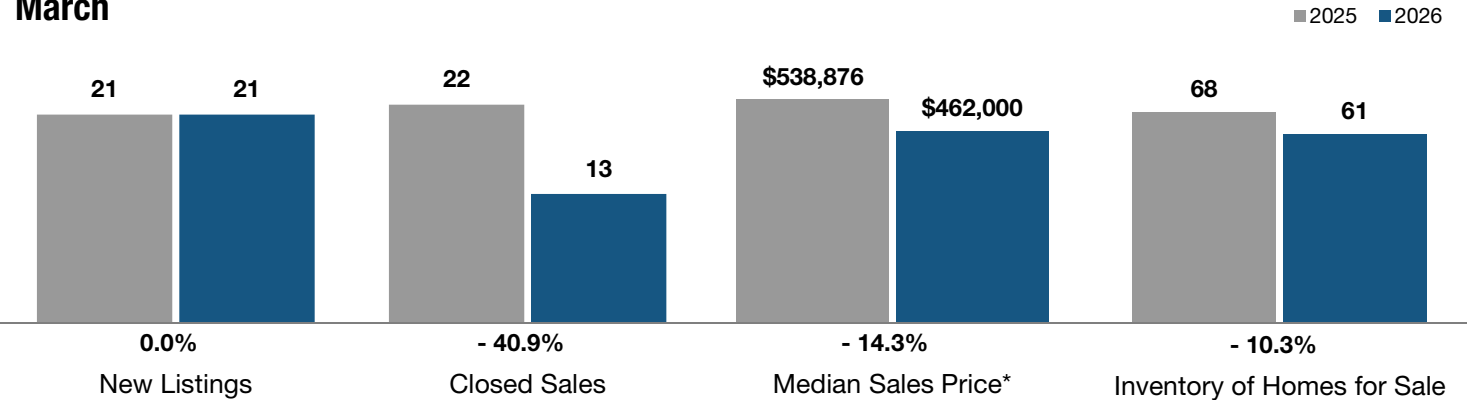


Latitude Margaritaville

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	21	21	0.0%	64	60	- 6.3%
Closed Sales	22	13	- 40.9%	55	28	- 49.1%
Median Sales Price*	\$538,876	\$462,000	- 14.3%	\$490,906	\$475,000	- 3.2%
Percent of List Price Received*	102.1%	98.6%	- 3.4%	101.2%	98.7%	- 2.5%
Days on Market Until Sale	7	119	+ 1,600.0%	23	145	+ 530.4%
Inventory of Homes for Sale	68	61	- 10.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

