

# Local Market Update – March 2026

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®

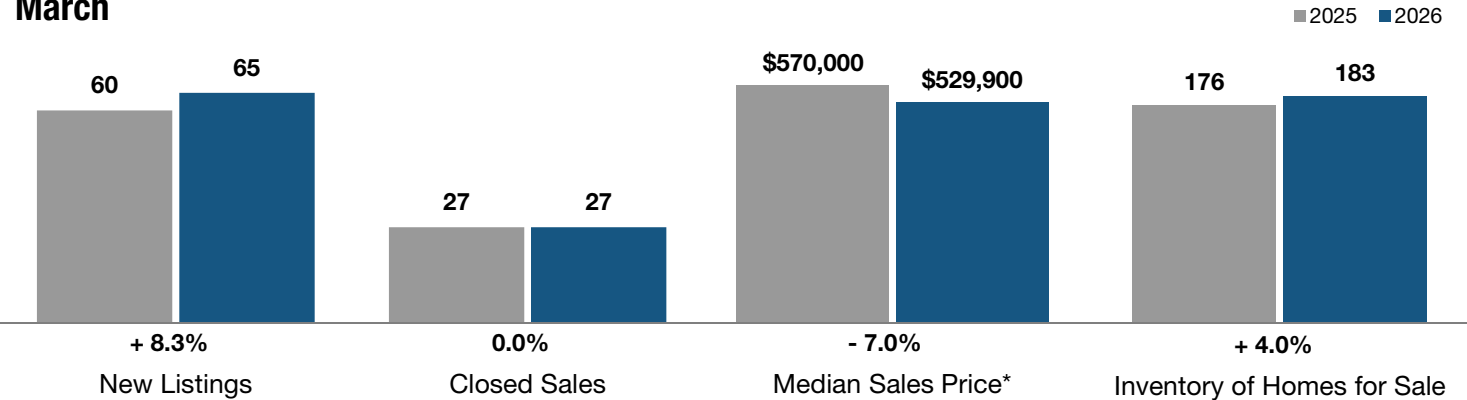


## Northern Beaufort County

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	60	65	+ 8.3%	144	171	+ 18.8%
Closed Sales	27	27	0.0%	69	54	- 21.7%
Median Sales Price*	\$570,000	\$529,900	- 7.0%	\$428,750	\$501,000	+ 16.9%
Percent of List Price Received*	98.6%	96.4%	- 2.2%	97.4%	97.0%	- 0.4%
Days on Market Until Sale	114	135	+ 18.4%	84	126	+ 50.0%
Inventory of Homes for Sale	176	183	+ 4.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

