

Local Market Update – March 2026

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®

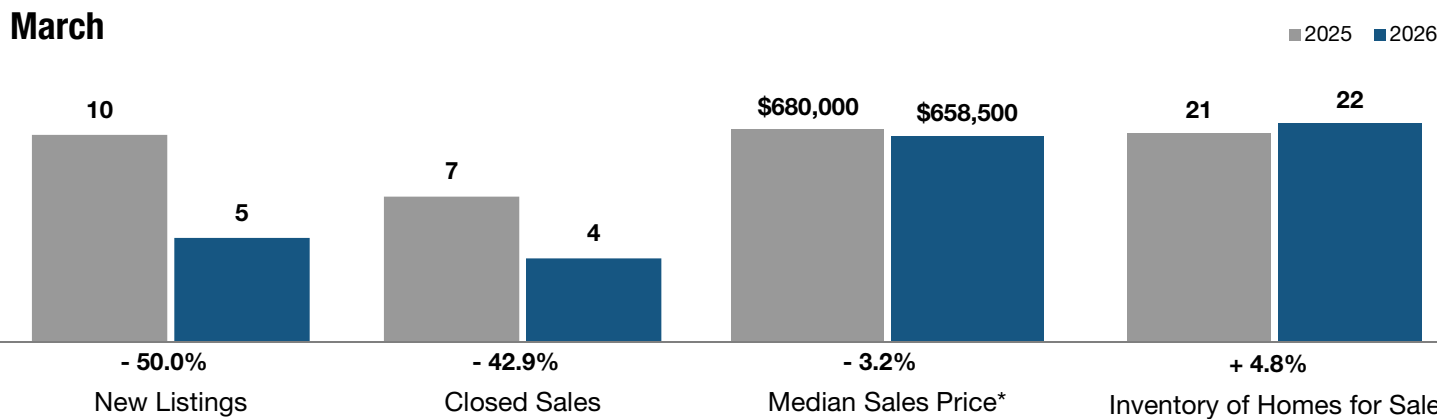


Shipyard

Condos / Villas Only

| Key Metrics | March | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
| | 2025 | 2026 | Percent Change | 2025 | 2026 | Percent Change |
| New Listings | 10 | 5 | - 50.0% | 19 | 16 | - 15.8% |
| Closed Sales | 7 | 4 | - 42.9% | 16 | 7 | - 56.3% |
| Median Sales Price* | \$680,000 | \$658,500 | - 3.2% | \$652,500 | \$632,000 | - 3.1% |
| Percent of List Price Received* | 96.4% | 96.0% | - 0.5% | 97.0% | 93.2% | - 3.9% |
| Days on Market Until Sale | 101 | 121 | + 19.3% | 91 | 108 | + 18.3% |
| Inventory of Homes for Sale | 21 | 22 | + 4.8% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price

Rolling 12-Month Calculation

