

# Local Market Update – March 2026

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®



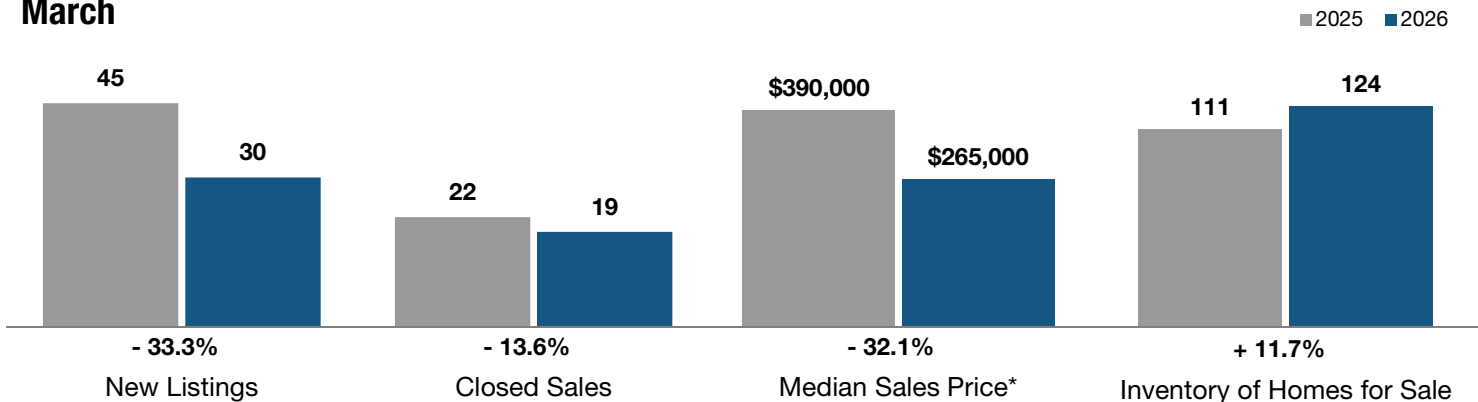
## HH General

Condos / Villas Only

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	45	30	- 33.3%	120	98	- 18.3%
Closed Sales	22	19	- 13.6%	63	46	- 27.0%
Median Sales Price*	\$390,000	\$265,000	- 32.1%	\$335,000	\$265,000	- 20.9%
Percent of List Price Received*	96.6%	94.4%	- 2.2%	96.2%	95.4%	- 0.8%
Days on Market Until Sale	55	141	+ 156.2%	63	137	+ 116.0%
Inventory of Homes for Sale	111	124	+ 11.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

