

# Local Market Update – March 2026

A Research Tool Provided by REsides, Inc. and the  
Hilton Head Area Association of REALTORS®

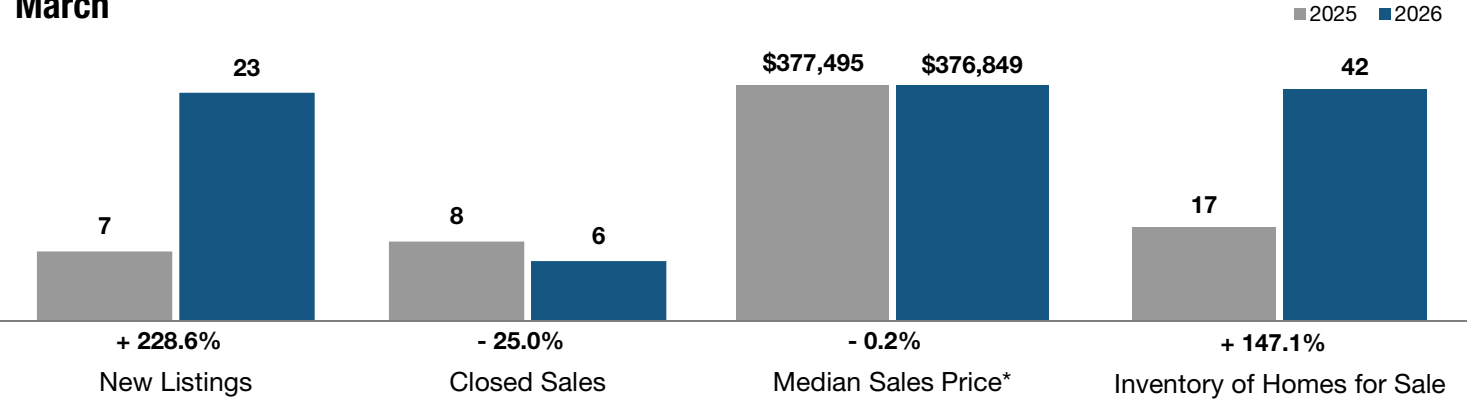


## Hilton Head Lakes

Key Metrics	March			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	7	23	+ 228.6%	29	61	+ 110.3%
Closed Sales	8	6	- 25.0%	17	18	+ 5.9%
Median Sales Price*	\$377,495	\$376,849	- 0.2%	\$375,000	\$349,541	- 6.8%
Percent of List Price Received*	98.2%	95.4%	- 2.9%	98.8%	97.6%	- 1.2%
Days on Market Until Sale	29	127	+ 337.9%	68	161	+ 136.8%
Inventory of Homes for Sale	17	42	+ 147.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

