

Local Market Update – May 2026

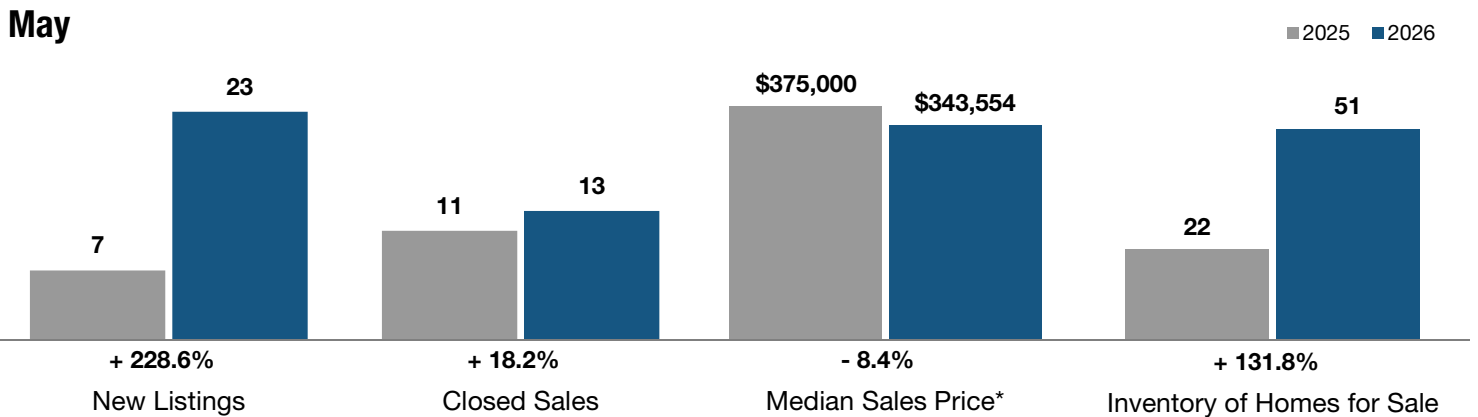
A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



Hilton Head Lakes

Key Metrics	May			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	7	23	+ 228.6%	42	103	+ 145.2%
Closed Sales	11	13	+ 18.2%	38	40	+ 5.3%
Median Sales Price*	\$375,000	\$343,554	- 8.4%	\$374,995	\$349,192	- 6.9%
Percent of List Price Received*	98.4%	98.2%	- 0.2%	98.7%	98.2%	- 0.5%
Days on Market Until Sale	51	111	+ 117.6%	67	127	+ 89.6%
Inventory of Homes for Sale	22	51	+ 131.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

