

Local Market Update – September 2026

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



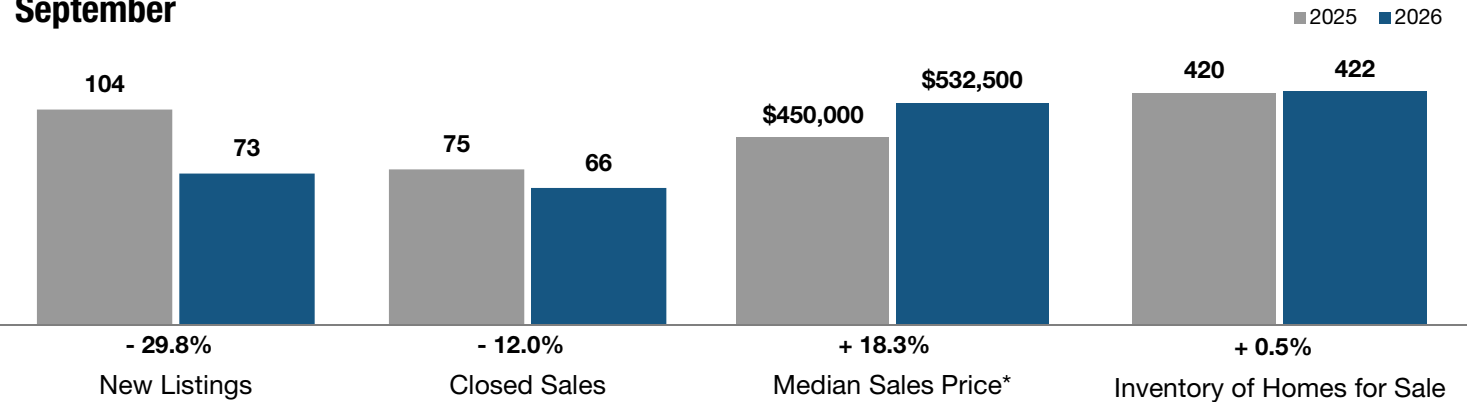
Hilton Head Totals

Condos / Villas Only

Key Metrics	September			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	104	73	- 29.8%	1,053	989	- 6.1%
Closed Sales	75	66	- 12.0%	677	660	- 2.5%
Median Sales Price*	\$450,000	\$532,500	+ 18.3%	\$520,000	\$525,000	+ 1.0%
Percent of List Price Received*	95.9%	96.2%	+ 0.3%	96.4%	96.4%	- 0.0%
Days on Market Until Sale	123	108	- 11.9%	89	129	+ 44.4%
Inventory of Homes for Sale	420	422	+ 0.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

