

Local Market Update – September 2026

A Research Tool Provided by RESides, Inc. and the
Hilton Head Area Association of REALTORS®

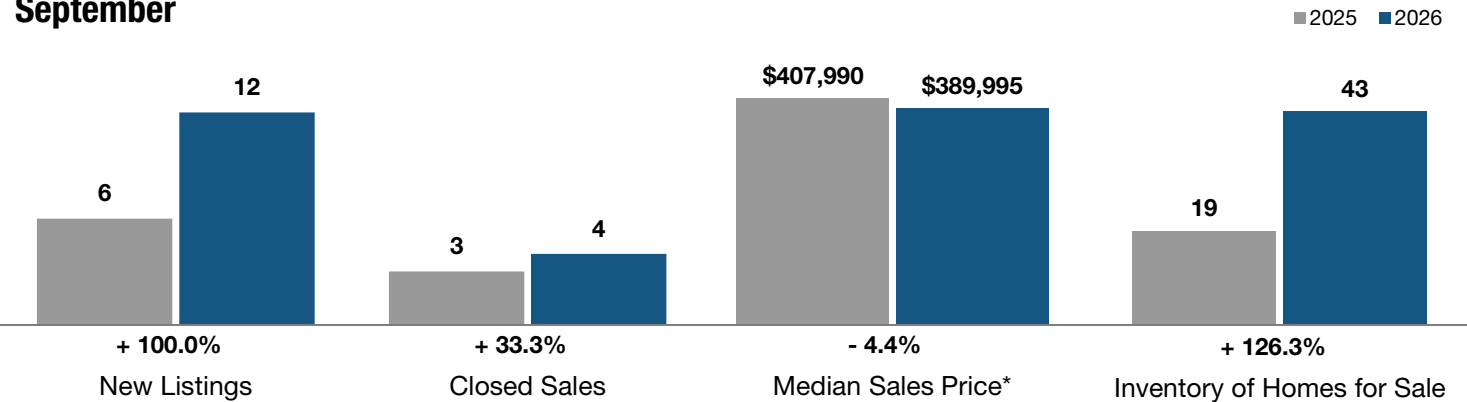


Hilton Head Lakes

Key Metrics	September			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	6	12	+ 100.0%	73	144	+ 97.3%
Closed Sales	3	4	+ 33.3%	53	93	+ 75.5%
Median Sales Price*	\$407,990	\$389,995	- 4.4%	\$375,000	\$349,661	- 6.8%
Percent of List Price Received*	97.9%	98.9%	+ 1.0%	98.8%	98.0%	- 0.8%
Days on Market Until Sale	178	130	- 27.0%	77	120	+ 55.8%
Inventory of Homes for Sale	19	43	+ 126.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

